

Challenge

- At Reckitt, there was a clear call from throughout the business to conduct more research, especially in support of existing and new product development.
- With little budget and a need for agility, they needed a trusted tool to consistently deliver insights.

Solution

· Reckitt's enterprise subscription to Toluna Start enables them to quickly evaluate new business development initiative and deliver insights around packaging, communications, and campaigns—all without breaking the bank.

Impact

- "Subscribing to Toluna Start has been a gamechanger." Adesoye Farinu, Consumer Insights Lead
- · Reckitt has been able to conduct more research with less budget and achieve faster turnaround times, too.

 Business development initiatives have become an iterative process of testing and optimizing until products are ready to go to market.



