

Inflation / rising cost of living: How are Australian consumers reacting?

Toluna surveyed a nationally representative sample of 1005 Australians to understand the impact of inflation / rising cost of living.

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Inflation / rising prices is the #1 concern amongst Australians, with almost 70% expressing concern.

What Australians are personally concerned about:



| | |
|--|-----|
| Inflation/rising prices | 68% |
| Covid-19 | 60% |
| My personal health | 47% |
| Climate change/global warming | 46% |
| Political tensions around the world | 41% |
| My weight | 39% |
| The impact of social media on society | 31% |
| My diet | 27% |
| AUS Politics | 25% |
| Crime in my neighbourhood | 18% |
| My relationship with my partner/spouse | 18% |
| My credit card debt | 18% |
| Losing my job | 15% |

7 in 10 Australians are either very or extremely concerned about the rising cost of living.

How concerned are Australians about inflation / rising cost of living



Australians expect to spend on average 35% less, across several areas

If inflation continues to rise, how will spending behaviour change in the next 3 months



| | Spend More | No Change | Spend less | Don't spend on this area |
|---|------------|-----------|------------|--------------------------|
| Home delivery restaurant food | 13% | 20% | 33% | 35% |
| Personal Care products (e.g., deodorant, toothpaste, soap) | 14% | 56% | 28% | 2% |
| Beauty products (e.g., facial skincare, makeup, fragrances, haircare) | 12% | 35% | 38% | 15% |
| Movies away from home | 10% | 25% | 35% | 30% |
| Attending concerts or sporting events | 10% | 22% | 32% | 36% |
| On-demand movie rental/purchase | 10% | 21% | 23% | 45% |
| Streaming services and other home entertainment subscriptions (e.g., Netflix, Spotify, Foxtel, Kayo Sports, Apple TV) | 11% | 43% | 25% | 22% |
| Leisure travel (e.g., airfare, hotels) | 11% | 26% | 41% | 22% |
| Electronic products (not counting phone plans, e.g., cell phones, computers, smart speakers) | 11% | 32% | 41% | 16% |
| Home improvement products (e.g., paint, hardware, lumber) | 11% | 28% | 38% | 24% |
| Groceries (e.g., beverages, food, household items) | 28% | 42% | 29% | 1% |
| Over-the-counter medicine, vitamins, supplements (e.g., pain relievers, allergy, multivitamins) | 15% | 53% | 26% | 6% |
| Home office supplies (e.g., printer paper, envelopes) | 11% | 34% | 33% | 22% |
| Auto parts & supplies (e.g., motor oil, car soap, wiper blades) | 10% | 37% | 32% | 21% |

Legend: Spend More (Green), No Change (Blue), Spend less (Red), Don't spend on this area (Dark Blue)

Australians have changed their behaviour due to the rising cost of living

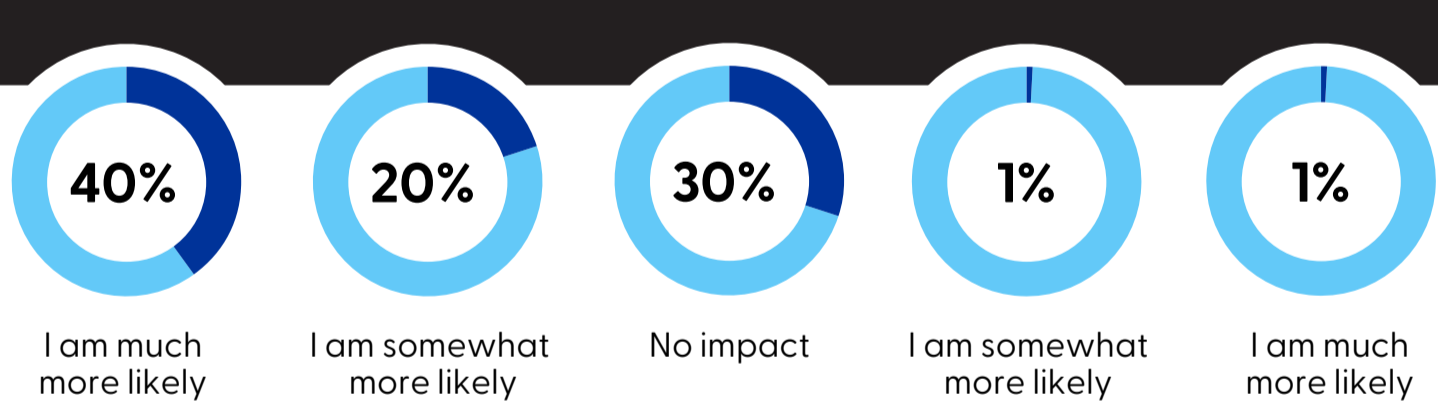
What Australian consumers have done in the past 3 months, due to do inflation / rising prices (Top 5):



| | |
|---|-----|
| Reduced visits to bars/restaurants | 36% |
| Reduced how much I drive | 33% |
| Reduced/paused buying coffee away from home (e.g., Starbucks, 7/11, Gloria Jean's Coffee) | 27% |
| Stocked up on items before prices increase further | 25% |
| Cancelled/delayed vacation/travel plans | 23% |

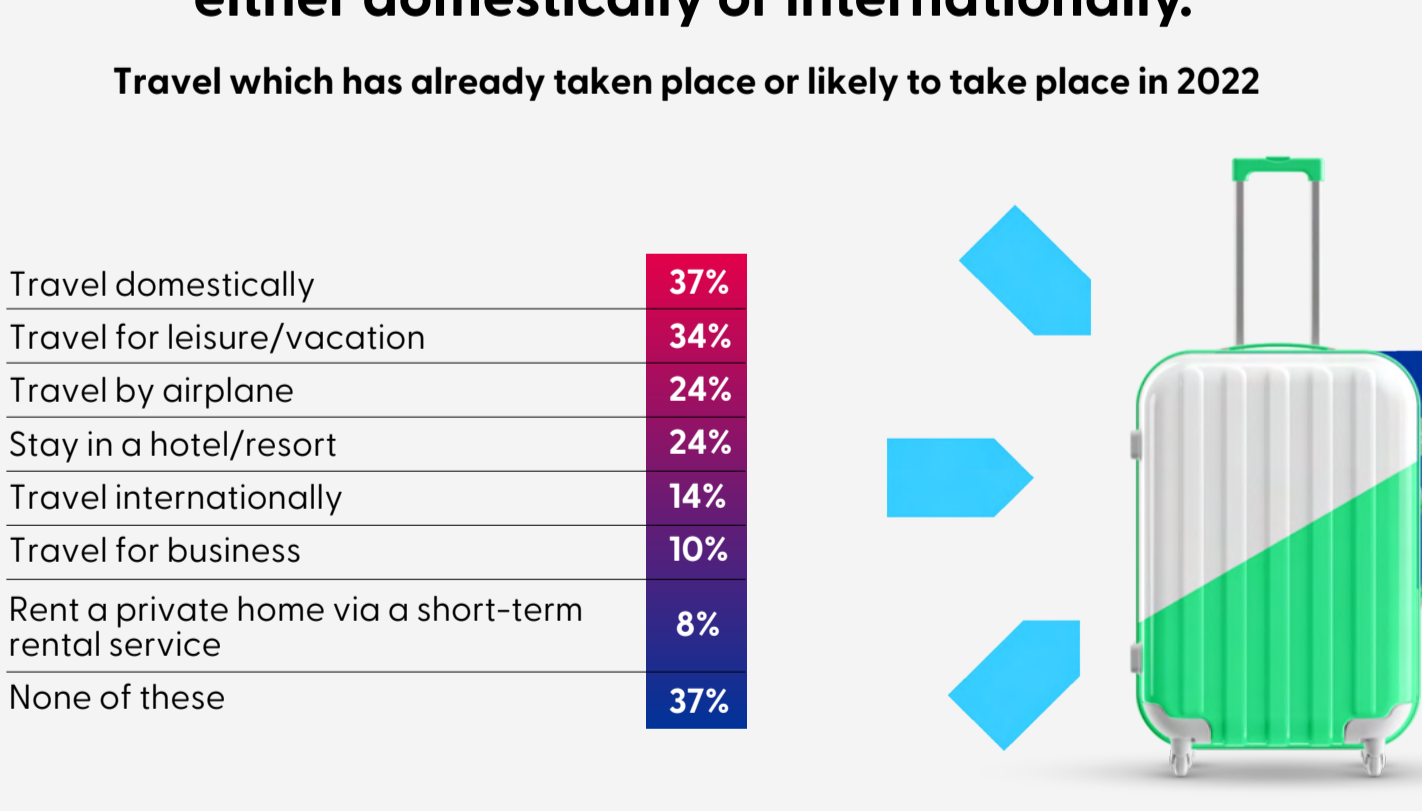
Almost 7 in 10 Australians are more likely to prepare food at home due to inflation

Meal preparation at home versus eat out or pick up at restaurant:



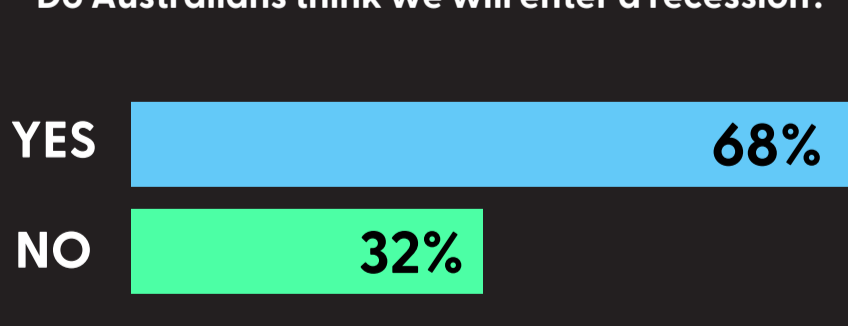
Australians remain hesitant about travelling either domestically or internationally.

Travel which has already taken place or likely to take place in 2022



Almost 70% of Australians feel we will enter a recession

Do Australians think we will enter a recession?



1 in 3 Australians think inflation will continue to rise beyond 12 months

How long will inflation continue to rise?



Interested in these results?

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